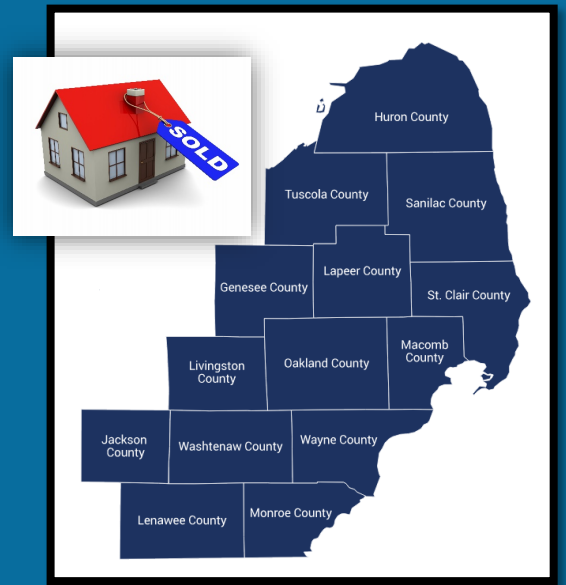




SINGLE-FAMILY REAL ESTATE MARKET STATISTICS

POWERED BY REALCOMP REALTORS®

FEBRUARY 2020



Local Market Update – February 2020

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Genesee County

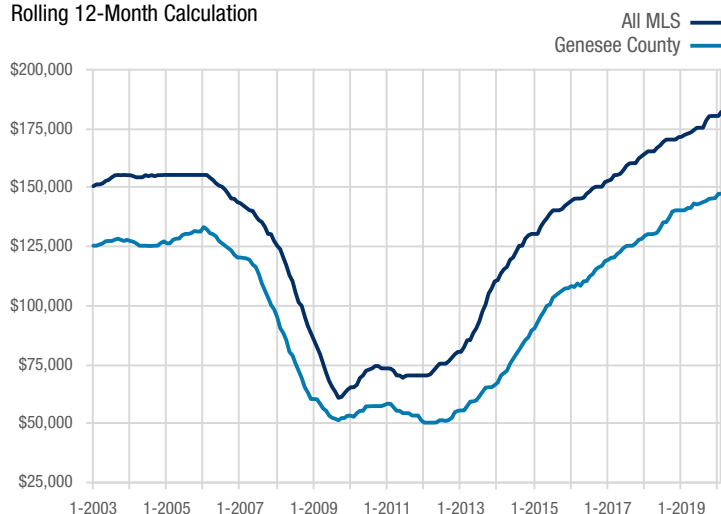
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	395	441	+ 11.6%	892	852	- 4.5%
Pending Sales	382	449	+ 17.5%	810	816	+ 0.7%
Closed Sales	353	230	- 34.8%	641	521	- 18.7%
Days on Market Until Sale	56	56	0.0%	57	59	+ 3.5%
Median Sales Price*	\$135,600	\$145,000	+ 6.9%	\$130,000	\$140,000	+ 7.7%
Average Sales Price*	\$144,076	\$155,704	+ 8.1%	\$139,308	\$151,887	+ 9.0%
Percent of List Price Received*	96.6%	97.6%	+ 1.0%	96.4%	96.5%	+ 0.1%
Inventory of Homes for Sale	1,081	897	- 17.0%	—	—	—
Months Supply of Inventory	2.5	2.0	- 20.0%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	41	52	+ 26.8%	79	85	+ 7.6%
Pending Sales	39	47	+ 20.5%	77	74	- 3.9%
Closed Sales	30	25	- 16.7%	56	55	- 1.8%
Days on Market Until Sale	51	74	+ 45.1%	54	68	+ 25.9%
Median Sales Price*	\$136,000	\$149,500	+ 9.9%	\$120,000	\$160,000	+ 33.3%
Average Sales Price*	\$134,793	\$160,080	+ 18.8%	\$133,224	\$161,772	+ 21.4%
Percent of List Price Received*	98.3%	97.6%	- 0.7%	97.4%	98.1%	+ 0.7%
Inventory of Homes for Sale	101	127	+ 25.7%	—	—	—
Months Supply of Inventory	2.3	3.1	+ 34.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

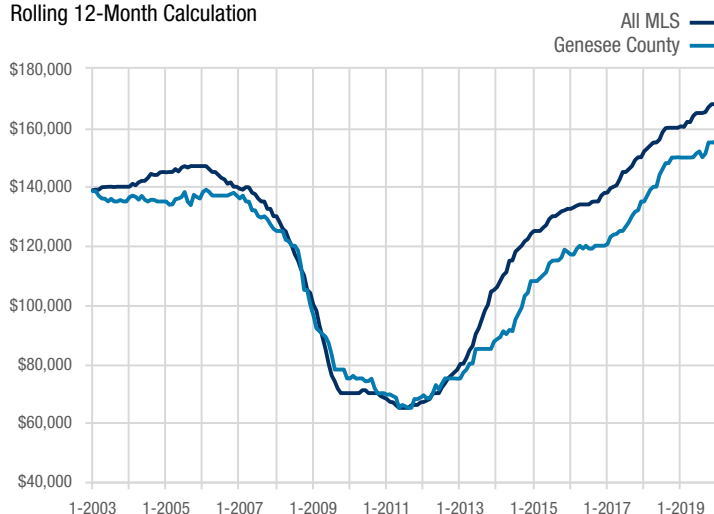
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Huron County

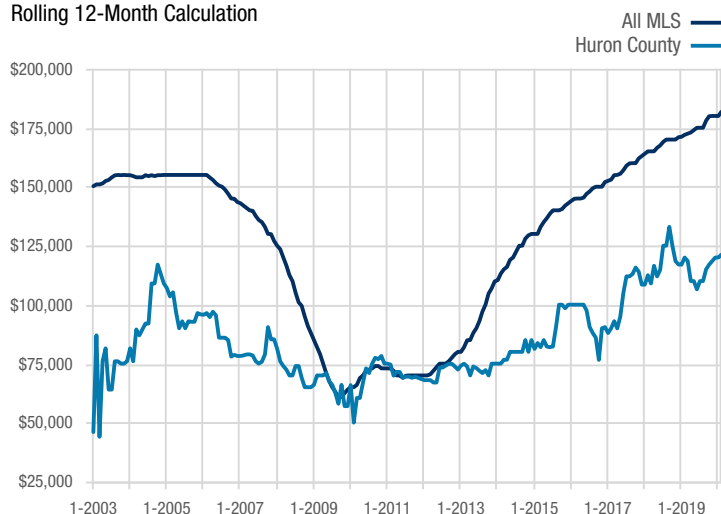
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	9	11	+ 22.2%	21	21	0.0%
Pending Sales	3	3	0.0%	8	11	+ 37.5%
Closed Sales	5	6	+ 20.0%	11	12	+ 9.1%
Days on Market Until Sale	82	141	+ 72.0%	88	151	+ 71.6%
Median Sales Price*	\$250,000	\$128,450	- 48.6%	\$125,000	\$127,950	+ 2.4%
Average Sales Price*	\$276,680	\$136,167	- 50.8%	\$179,782	\$140,596	- 21.8%
Percent of List Price Received*	96.7%	97.6%	+ 0.9%	94.5%	95.2%	+ 0.7%
Inventory of Homes for Sale	60	63	+ 5.0%	—	—	—
Months Supply of Inventory	7.6	5.9	- 22.4%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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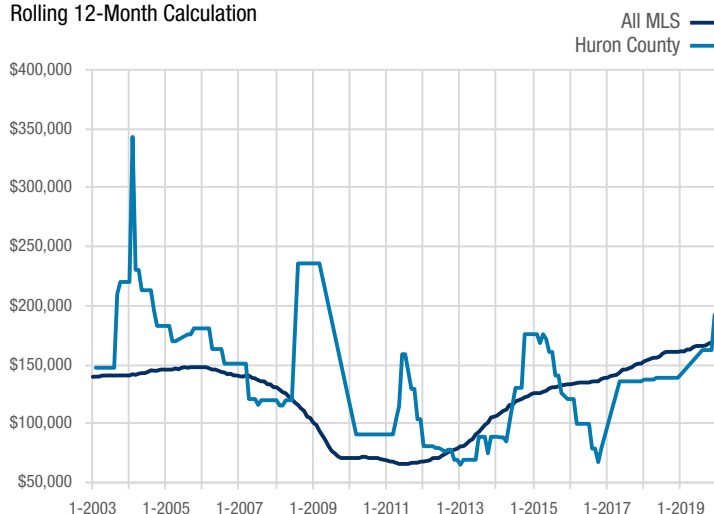
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Jackson County

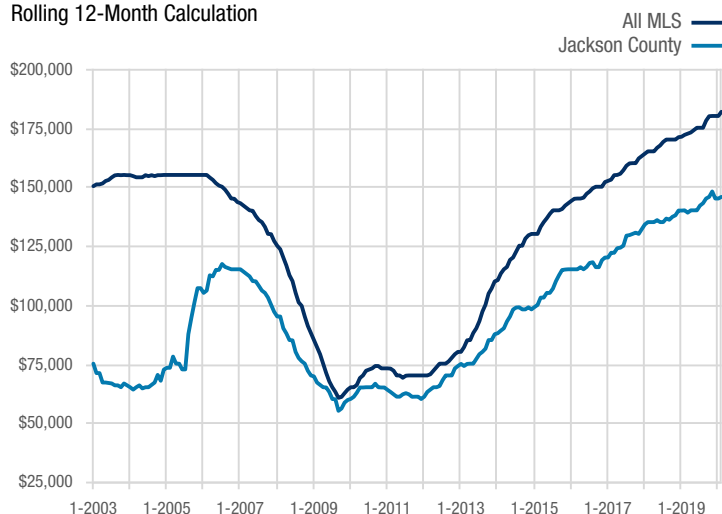
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	163	172	+ 5.5%	366	368	+ 0.5%
Pending Sales	146	56	- 61.6%	308	151	- 51.0%
Closed Sales	133	120	- 9.8%	283	246	- 13.1%
Days on Market Until Sale	95	88	- 7.4%	91	83	- 8.8%
Median Sales Price*	\$125,000	\$151,000	+ 20.8%	\$130,000	\$139,200	+ 7.1%
Average Sales Price*	\$141,160	\$171,023	+ 21.2%	\$148,283	\$156,885	+ 5.8%
Percent of List Price Received*	96.4%	96.6%	+ 0.2%	96.4%	96.6%	+ 0.2%
Inventory of Homes for Sale	488	571	+ 17.0%	—	—	—
Months Supply of Inventory	2.5	3.3	+ 32.0%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	8	7	- 12.5%	20	14	- 30.0%
Pending Sales	6	1	- 83.3%	12	5	- 58.3%
Closed Sales	6	4	- 33.3%	15	6	- 60.0%
Days on Market Until Sale	47	83	+ 76.6%	94	72	- 23.4%
Median Sales Price*	\$125,965	\$199,750	+ 58.6%	\$136,335	\$86,750	- 36.4%
Average Sales Price*	\$151,753	\$178,100	+ 17.4%	\$139,789	\$134,567	- 3.7%
Percent of List Price Received*	98.1%	97.1%	- 1.0%	96.5%	94.6%	- 2.0%
Inventory of Homes for Sale	24	21	- 12.5%	—	—	—
Months Supply of Inventory	4.2	3.5	- 16.7%	—	—	—

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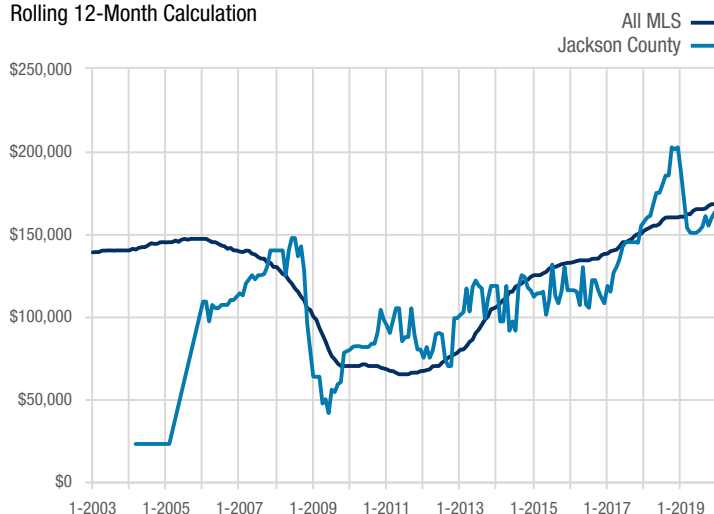
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – February 2020

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Lapeer County

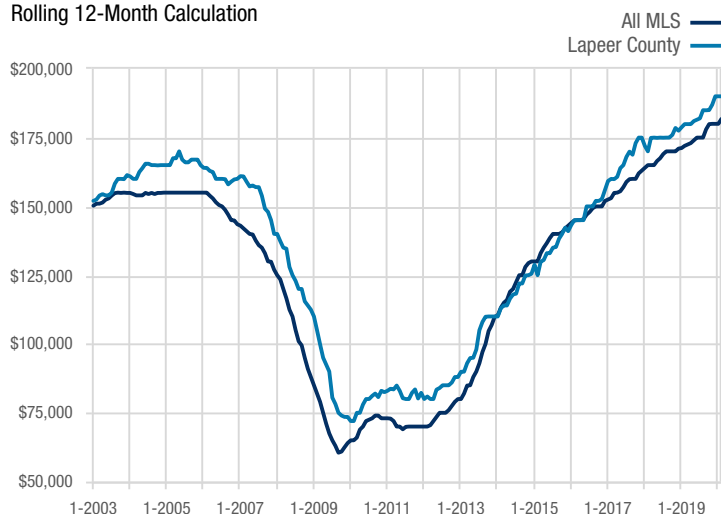
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	75	92	+ 22.7%	186	200	+ 7.5%
Pending Sales	64	89	+ 39.1%	135	166	+ 23.0%
Closed Sales	62	64	+ 3.2%	111	118	+ 6.3%
Days on Market Until Sale	65	62	- 4.6%	57	62	+ 8.8%
Median Sales Price*	\$197,500	\$214,950	+ 8.8%	\$180,000	\$199,950	+ 11.1%
Average Sales Price*	\$212,427	\$225,656	+ 6.2%	\$202,743	\$220,280	+ 8.6%
Percent of List Price Received*	97.4%	96.7%	- 0.7%	97.1%	96.7%	- 0.4%
Inventory of Homes for Sale	273	261	- 4.4%	—	—	—
Months Supply of Inventory	2.9	2.5	- 13.8%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	3	2	- 33.3%	7	4	- 42.9%
Pending Sales	2	2	0.0%	4	5	+ 25.0%
Closed Sales	2	2	0.0%	2	5	+ 150.0%
Days on Market Until Sale	78	9	- 88.5%	78	42	- 46.2%
Median Sales Price*	\$137,000	\$179,000	+ 30.7%	\$137,000	\$138,000	+ 0.7%
Average Sales Price*	\$137,000	\$179,000	+ 30.7%	\$137,000	\$149,500	+ 9.1%
Percent of List Price Received*	91.9%	96.6%	+ 5.1%	91.9%	92.4%	+ 0.5%
Inventory of Homes for Sale	11	18	+ 63.6%	—	—	—
Months Supply of Inventory	3.9	6.0	+ 53.8%	—	—	—

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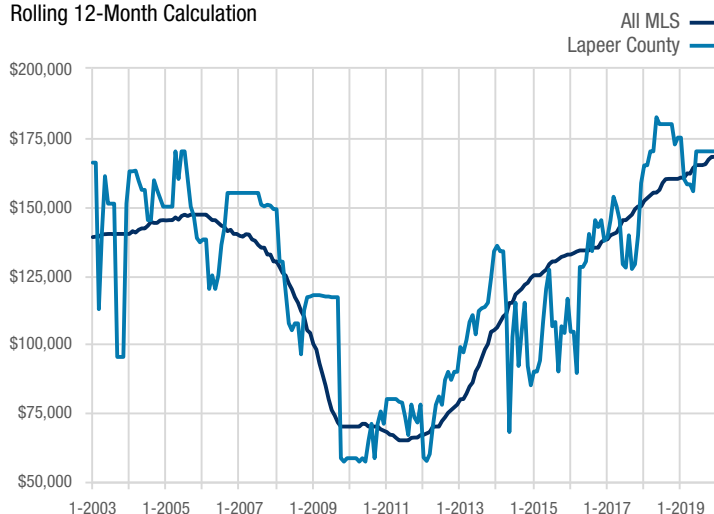
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – February 2020

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Lenawee County

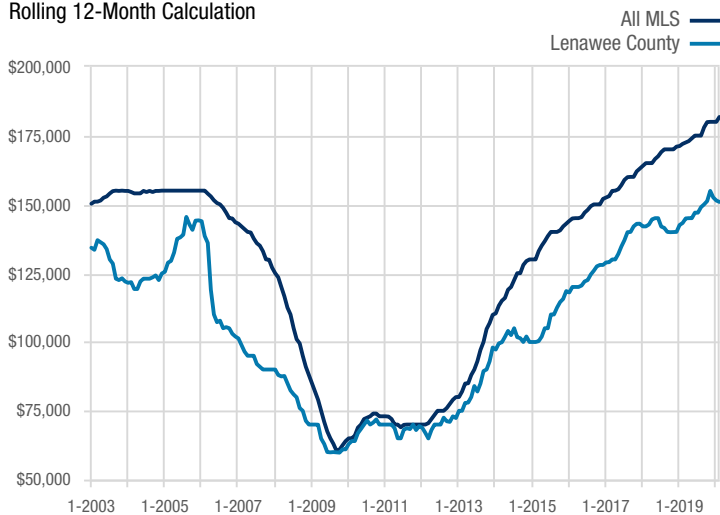
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	84	133	+ 58.3%	161	233	+ 44.7%
Pending Sales	71	69	- 2.8%	142	142	0.0%
Closed Sales	66	72	+ 9.1%	125	151	+ 20.8%
Days on Market Until Sale	86	117	+ 36.0%	90	109	+ 21.1%
Median Sales Price*	\$142,450	\$145,000	+ 1.8%	\$136,500	\$138,000	+ 1.1%
Average Sales Price*	\$145,683	\$160,514	+ 10.2%	\$150,800	\$153,660	+ 1.9%
Percent of List Price Received*	98.4%	95.2%	- 3.3%	97.9%	96.0%	- 1.9%
Inventory of Homes for Sale	299	356	+ 19.1%	—	—	—
Months Supply of Inventory	2.8	3.1	+ 10.7%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	5	3	- 40.0%	10	11	+ 10.0%
Pending Sales	4	2	- 50.0%	8	4	- 50.0%
Closed Sales	2	2	0.0%	4	4	0.0%
Days on Market Until Sale	164	69	- 57.9%	92	77	- 16.3%
Median Sales Price*	\$182,950	\$248,192	+ 35.7%	\$156,500	\$248,192	+ 58.6%
Average Sales Price*	\$182,950	\$248,192	+ 35.7%	\$158,225	\$253,360	+ 60.1%
Percent of List Price Received*	95.1%	110.1%	+ 15.8%	97.5%	109.2%	+ 12.0%
Inventory of Homes for Sale	13	16	+ 23.1%	—	—	—
Months Supply of Inventory	3.7	3.6	- 2.7%	—	—	—

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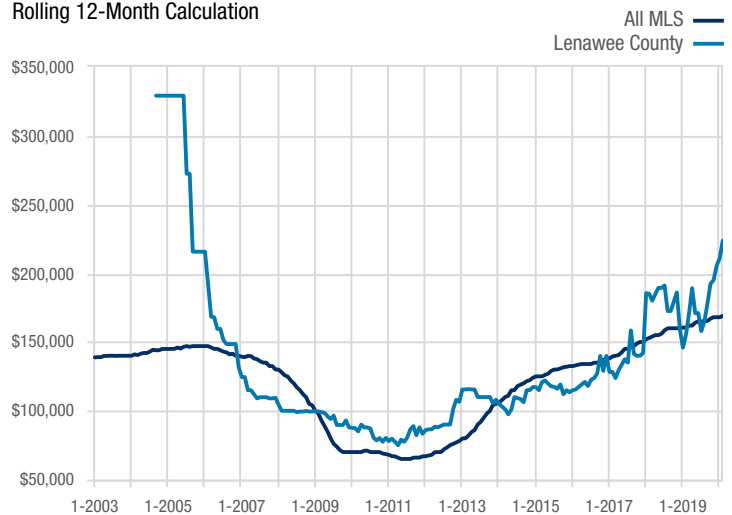
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Livingston County

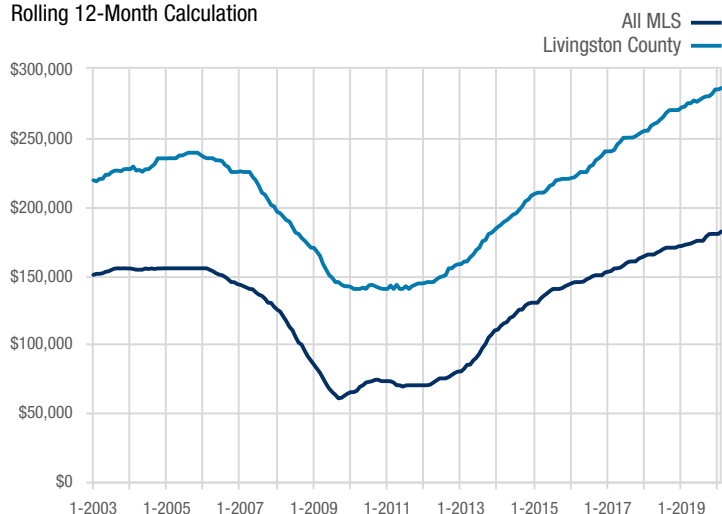
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	232	251	+ 8.2%	486	474	- 2.5%
Pending Sales	178	227	+ 27.5%	351	425	+ 21.1%
Closed Sales	153	136	- 11.1%	301	306	+ 1.7%
Days on Market Until Sale	57	60	+ 5.3%	56	59	+ 5.4%
Median Sales Price*	\$255,000	\$271,525	+ 6.5%	\$265,000	\$285,450	+ 7.7%
Average Sales Price*	\$285,477	\$294,629	+ 3.2%	\$298,222	\$307,718	+ 3.2%
Percent of List Price Received*	98.1%	97.7%	- 0.4%	97.6%	98.1%	+ 0.5%
Inventory of Homes for Sale	519	468	- 9.8%	—	—	—
Months Supply of Inventory	2.3	1.9	- 17.4%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	30	40	+ 33.3%	72	74	+ 2.8%
Pending Sales	22	27	+ 22.7%	52	57	+ 9.6%
Closed Sales	25	17	- 32.0%	52	42	- 19.2%
Days on Market Until Sale	38	81	+ 113.2%	39	63	+ 61.5%
Median Sales Price*	\$168,000	\$205,000	+ 22.0%	\$191,325	\$215,500	+ 12.6%
Average Sales Price*	\$189,056	\$203,149	+ 7.5%	\$205,617	\$219,085	+ 6.6%
Percent of List Price Received*	97.4%	97.3%	- 0.1%	97.6%	97.6%	0.0%
Inventory of Homes for Sale	70	90	+ 28.6%	—	—	—
Months Supply of Inventory	2.1	2.6	+ 23.8%	—	—	—

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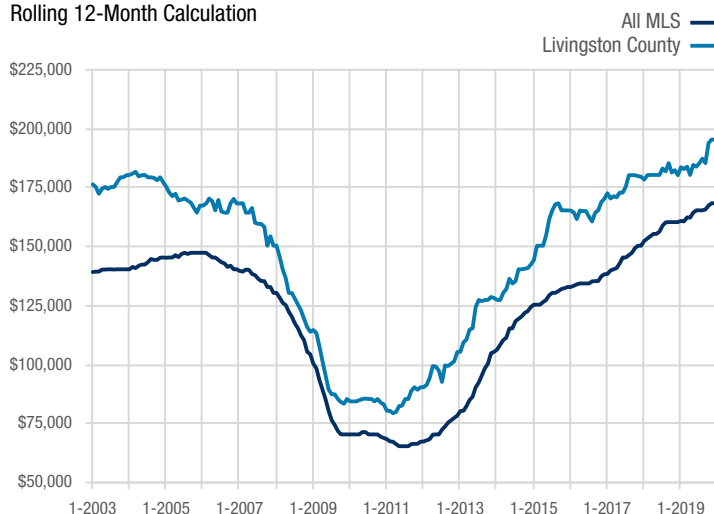
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – February 2020

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Macomb County

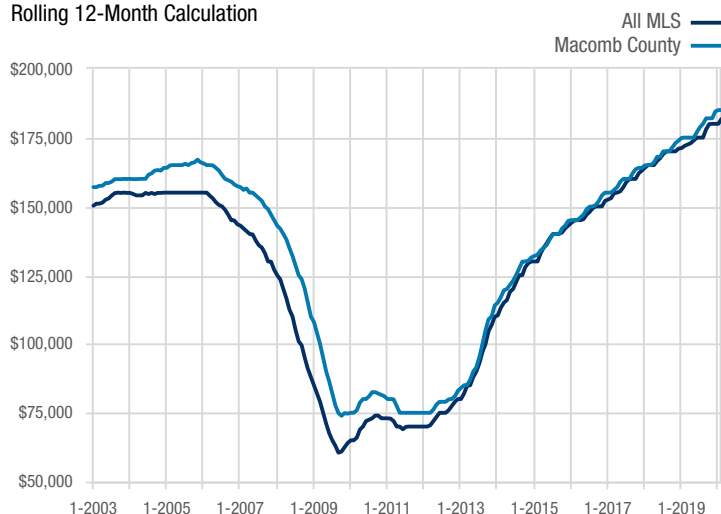
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	890	916	+ 2.9%	1,895	1,852	- 2.3%
Pending Sales	800	906	+ 13.3%	1,504	1,655	+ 10.0%
Closed Sales	608	578	- 4.9%	1,214	1,226	+ 1.0%
Days on Market Until Sale	43	52	+ 20.9%	42	50	+ 19.0%
Median Sales Price*	\$169,450	\$179,250	+ 5.8%	\$165,000	\$179,900	+ 9.0%
Average Sales Price*	\$189,254	\$205,324	+ 8.5%	\$187,648	\$202,878	+ 8.1%
Percent of List Price Received*	96.8%	97.3%	+ 0.5%	96.9%	97.3%	+ 0.4%
Inventory of Homes for Sale	1,769	1,521	- 14.0%	—	—	—
Months Supply of Inventory	2.0	1.6	- 20.0%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	214	261	+ 22.0%	472	518	+ 9.7%
Pending Sales	191	245	+ 28.3%	368	468	+ 27.2%
Closed Sales	164	167	+ 1.8%	335	365	+ 9.0%
Days on Market Until Sale	37	44	+ 18.9%	42	44	+ 4.8%
Median Sales Price*	\$138,000	\$150,000	+ 8.7%	\$138,000	\$144,000	+ 4.3%
Average Sales Price*	\$143,000	\$162,736	+ 13.8%	\$143,760	\$155,211	+ 8.0%
Percent of List Price Received*	97.0%	97.3%	+ 0.3%	96.7%	97.1%	+ 0.4%
Inventory of Homes for Sale	368	409	+ 11.1%	—	—	—
Months Supply of Inventory	1.5	1.7	+ 13.3%	—	—	—

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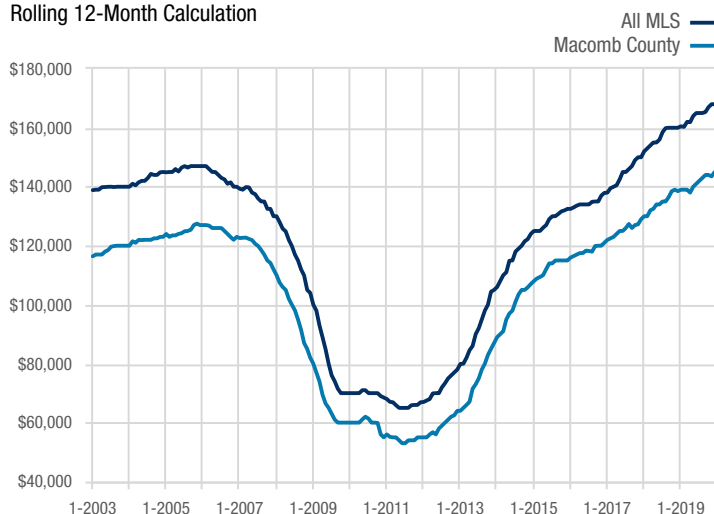
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Monroe County

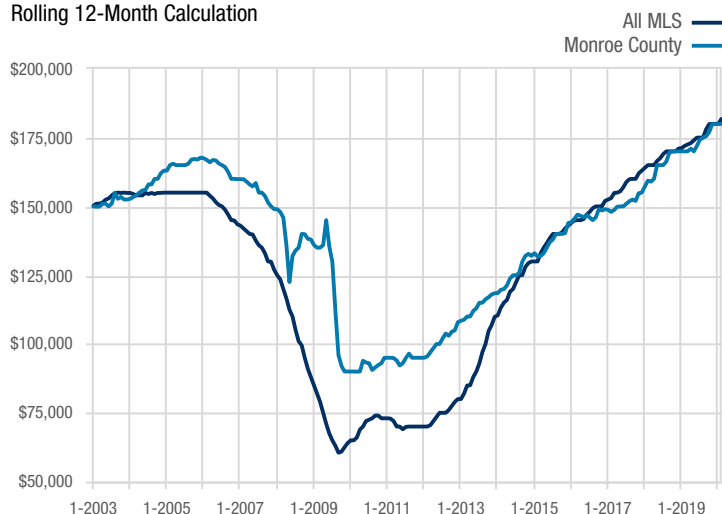
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	134	125	- 6.7%	281	277	- 1.4%
Pending Sales	142	150	+ 5.6%	241	277	+ 14.9%
Closed Sales	86	103	+ 19.8%	179	203	+ 13.4%
Days on Market Until Sale	68	75	+ 10.3%	73	71	- 2.7%
Median Sales Price*	\$156,000	\$176,000	+ 12.8%	\$170,000	\$176,000	+ 3.5%
Average Sales Price*	\$166,621	\$190,480	+ 14.3%	\$181,408	\$193,634	+ 6.7%
Percent of List Price Received*	97.7%	96.0%	- 1.7%	98.0%	96.0%	- 2.0%
Inventory of Homes for Sale	421	373	- 11.4%	—	—	—
Months Supply of Inventory	2.8	2.4	- 14.3%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	7	5	- 28.6%	18	12	- 33.3%
Pending Sales	7	4	- 42.9%	10	14	+ 40.0%
Closed Sales	1	4	+ 300.0%	8	13	+ 62.5%
Days on Market Until Sale	144	47	- 67.4%	77	53	- 31.2%
Median Sales Price*	\$180,000	\$124,950	- 30.6%	\$164,750	\$115,000	- 30.2%
Average Sales Price*	\$180,000	\$146,225	- 18.8%	\$178,925	\$136,185	- 23.9%
Percent of List Price Received*	94.8%	97.5%	+ 2.8%	96.8%	96.5%	- 0.3%
Inventory of Homes for Sale	23	13	- 43.5%	—	—	—
Months Supply of Inventory	3.3	1.7	- 48.5%	—	—	—

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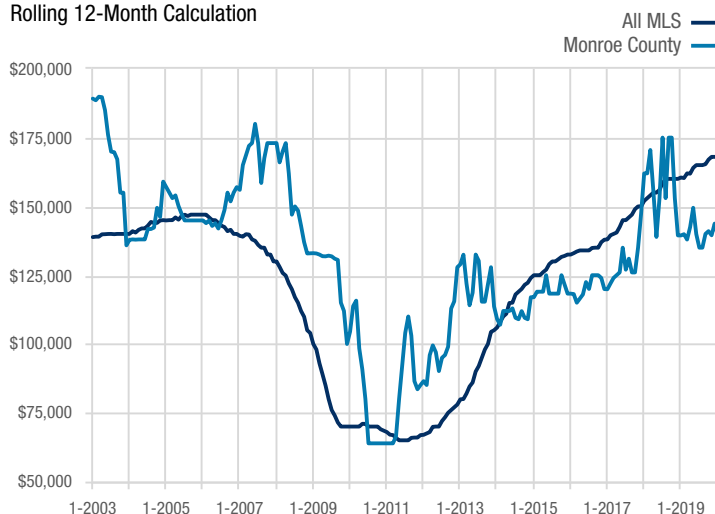
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Oakland County

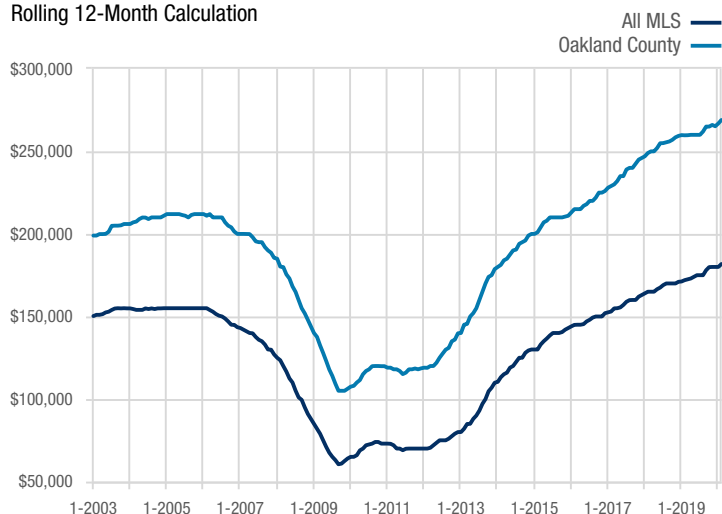
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	1,437	1,431	- 0.4%	3,159	2,970	- 6.0%
Pending Sales	1,085	1,285	+ 18.4%	2,165	2,461	+ 13.7%
Closed Sales	937	831	- 11.3%	1,744	1,728	- 0.9%
Days on Market Until Sale	48	50	+ 4.2%	46	52	+ 13.0%
Median Sales Price*	\$245,000	\$260,000	+ 6.1%	\$240,000	\$255,500	+ 6.5%
Average Sales Price*	\$290,121	\$299,881	+ 3.4%	\$292,203	\$311,831	+ 6.7%
Percent of List Price Received*	97.6%	97.6%	0.0%	97.5%	97.2%	- 0.3%
Inventory of Homes for Sale	3,178	2,523	- 20.6%	—	—	—
Months Supply of Inventory	2.3	1.8	- 21.7%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	272	344	+ 26.5%	602	699	+ 16.1%
Pending Sales	202	282	+ 39.6%	416	532	+ 27.9%
Closed Sales	198	178	- 10.1%	380	372	- 2.1%
Days on Market Until Sale	41	47	+ 14.6%	41	48	+ 17.1%
Median Sales Price*	\$172,250	\$167,500	- 2.8%	\$171,625	\$175,000	+ 2.0%
Average Sales Price*	\$199,324	\$206,477	+ 3.6%	\$223,425	\$214,002	- 4.2%
Percent of List Price Received*	97.1%	97.4%	+ 0.3%	97.1%	97.0%	- 0.1%
Inventory of Homes for Sale	565	575	+ 1.8%	—	—	—
Months Supply of Inventory	2.0	2.0	0.0%	—	—	—

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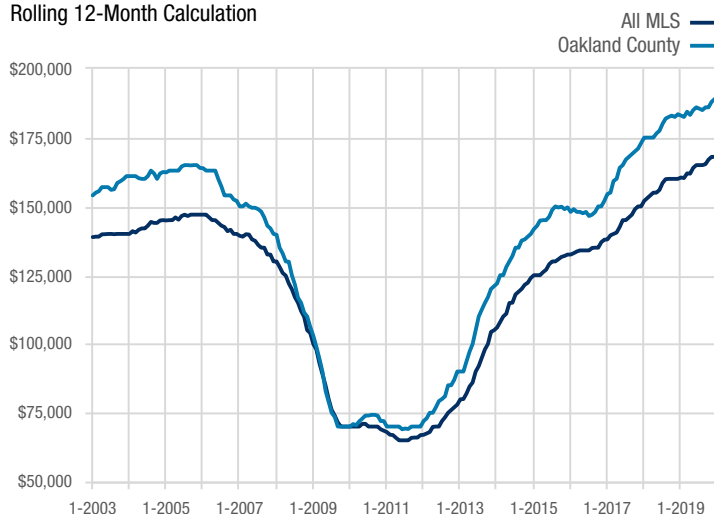
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Sanilac County

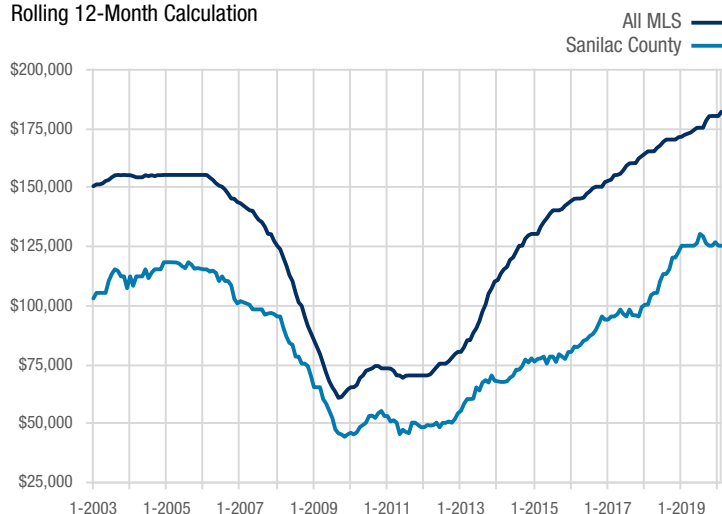
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	33	43	+ 30.3%	66	76	+ 15.2%
Pending Sales	25	24	- 4.0%	42	63	+ 50.0%
Closed Sales	26	25	- 3.8%	42	41	- 2.4%
Days on Market Until Sale	91	120	+ 31.9%	110	109	- 0.9%
Median Sales Price*	\$87,500	\$99,000	+ 13.1%	\$125,000	\$99,000	- 20.8%
Average Sales Price*	\$125,087	\$143,038	+ 14.4%	\$152,461	\$152,702	+ 0.2%
Percent of List Price Received*	94.5%	93.3%	- 1.3%	93.2%	92.8%	- 0.4%
Inventory of Homes for Sale	164	142	- 13.4%	—	—	—
Months Supply of Inventory	4.9	4.6	- 6.1%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	57	—	—	54	—	—
Median Sales Price*	\$151,250	—	—	\$130,625	—	—
Average Sales Price*	\$151,250	—	—	\$130,625	—	—
Percent of List Price Received*	94.6%	—	—	89.6%	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.5	2.0	+ 300.0%	—	—	—

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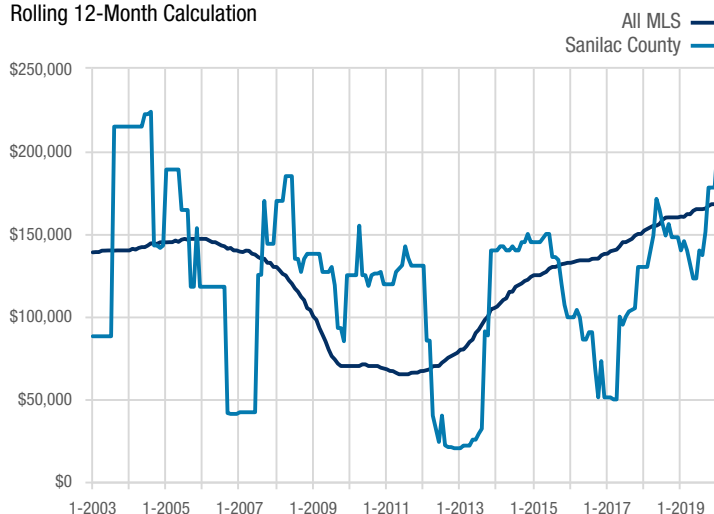
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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St. Clair County

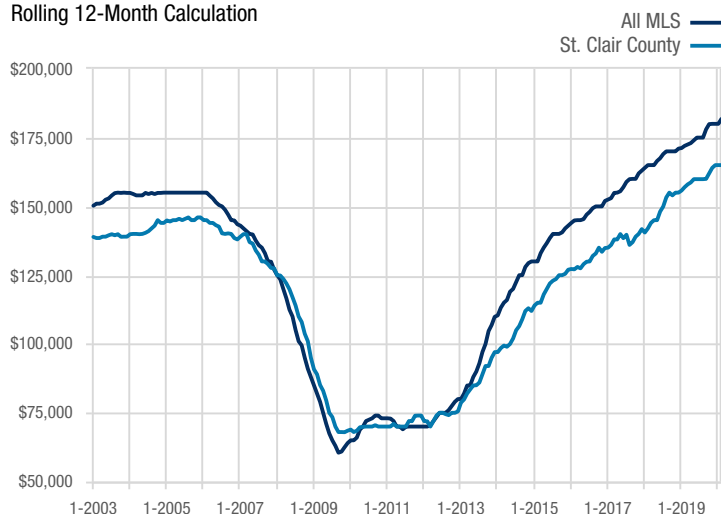
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	156	179	+ 14.7%	342	354	+ 3.5%
Pending Sales	139	154	+ 10.8%	283	301	+ 6.4%
Closed Sales	143	109	- 23.8%	231	229	- 0.9%
Days on Market Until Sale	59	59	0.0%	55	58	+ 5.5%
Median Sales Price*	\$149,950	\$155,000	+ 3.4%	\$149,450	\$159,900	+ 7.0%
Average Sales Price*	\$158,282	\$171,448	+ 8.3%	\$159,802	\$171,595	+ 7.4%
Percent of List Price Received*	96.5%	96.9%	+ 0.4%	96.2%	96.1%	- 0.1%
Inventory of Homes for Sale	478	448	- 6.3%	—	—	—
Months Supply of Inventory	2.6	2.6	0.0%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	11	10	- 9.1%	21	22	+ 4.8%
Pending Sales	9	9	0.0%	18	11	- 38.9%
Closed Sales	12	1	- 91.7%	15	13	- 13.3%
Days on Market Until Sale	52	75	+ 44.2%	45	94	+ 108.9%
Median Sales Price*	\$146,500	\$187,500	+ 28.0%	\$155,000	\$114,000	- 26.5%
Average Sales Price*	\$163,825	\$187,500	+ 14.5%	\$162,533	\$170,838	+ 5.1%
Percent of List Price Received*	97.6%	91.5%	- 6.3%	98.2%	95.6%	- 2.6%
Inventory of Homes for Sale	21	30	+ 42.9%	—	—	—
Months Supply of Inventory	2.0	2.8	+ 40.0%	—	—	—

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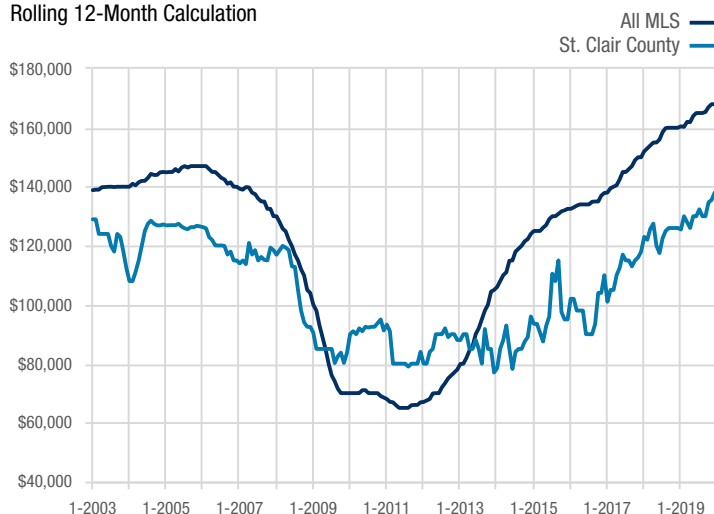
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Tuscola County

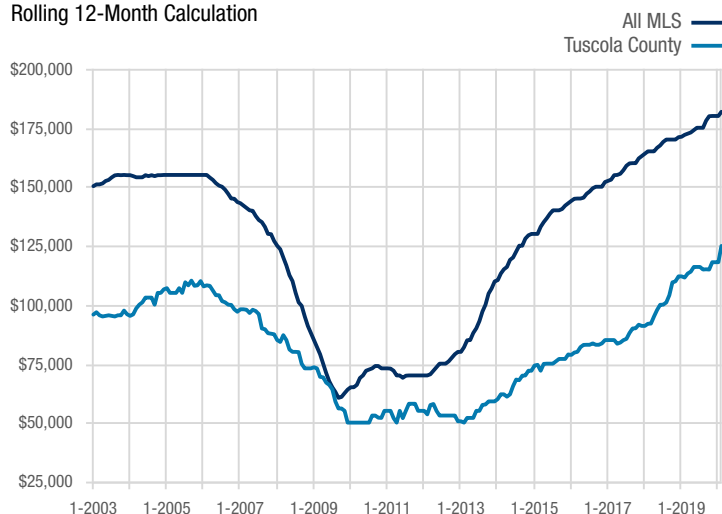
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	14	20	+ 42.9%	42	39	- 7.1%
Pending Sales	24	41	+ 70.8%	51	65	+ 27.5%
Closed Sales	29	19	- 34.5%	46	38	- 17.4%
Days on Market Until Sale	96	74	- 22.9%	88	65	- 26.1%
Median Sales Price*	\$90,000	\$138,000	+ 53.3%	\$87,451	\$126,450	+ 44.6%
Average Sales Price*	\$92,555	\$154,489	+ 66.9%	\$99,873	\$132,516	+ 32.7%
Percent of List Price Received*	97.4%	97.6%	+ 0.2%	96.5%	97.4%	+ 0.9%
Inventory of Homes for Sale	84	65	- 22.6%	—	—	—
Months Supply of Inventory	2.7	1.9	- 29.6%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	136	—	—
Median Sales Price*	—	—	—	\$135,000	—	—
Average Sales Price*	—	—	—	\$135,000	—	—
Percent of List Price Received*	—	—	—	96.5%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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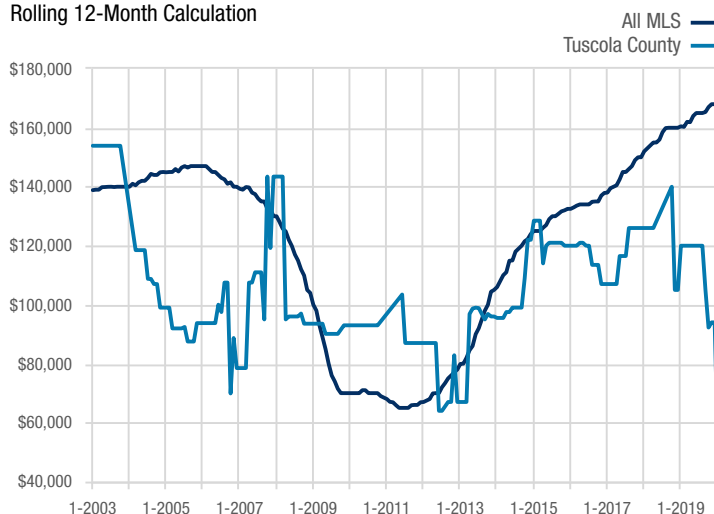
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Washtenaw County

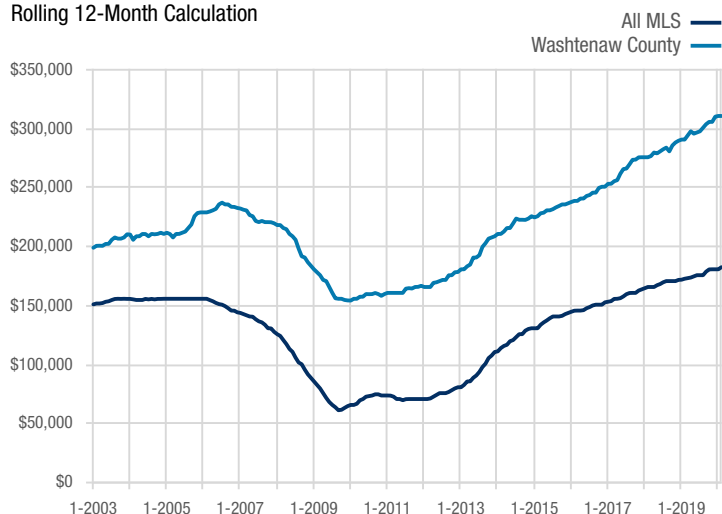
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	329	328	- 0.3%	592	578	- 2.4%
Pending Sales	195	204	+ 4.6%	380	421	+ 10.8%
Closed Sales	171	165	- 3.5%	341	337	- 1.2%
Days on Market Until Sale	50	62	+ 24.0%	48	60	+ 25.0%
Median Sales Price*	\$295,000	\$290,000	- 1.7%	\$275,000	\$295,000	+ 7.3%
Average Sales Price*	\$313,875	\$325,054	+ 3.6%	\$316,678	\$326,186	+ 3.0%
Percent of List Price Received*	98.1%	98.0%	- 0.1%	97.9%	97.4%	- 0.5%
Inventory of Homes for Sale	797	799	+ 0.3%	—	—	—
Months Supply of Inventory	2.7	2.7	0.0%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	96	92	- 4.2%	171	203	+ 18.7%
Pending Sales	65	60	- 7.7%	121	123	+ 1.7%
Closed Sales	60	58	- 3.3%	111	106	- 4.5%
Days on Market Until Sale	63	50	- 20.6%	68	55	- 19.1%
Median Sales Price*	\$234,000	\$219,000	- 6.4%	\$230,000	\$228,250	- 0.8%
Average Sales Price*	\$271,541	\$251,167	- 7.5%	\$286,574	\$263,574	- 8.0%
Percent of List Price Received*	97.9%	98.6%	+ 0.7%	98.7%	97.8%	- 0.9%
Inventory of Homes for Sale	251	272	+ 8.4%	—	—	—
Months Supply of Inventory	3.2	3.4	+ 6.3%	—	—	—

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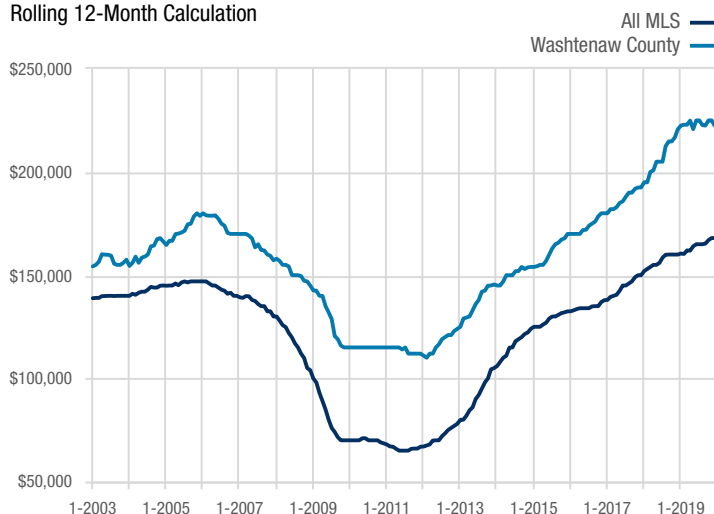
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Wayne County

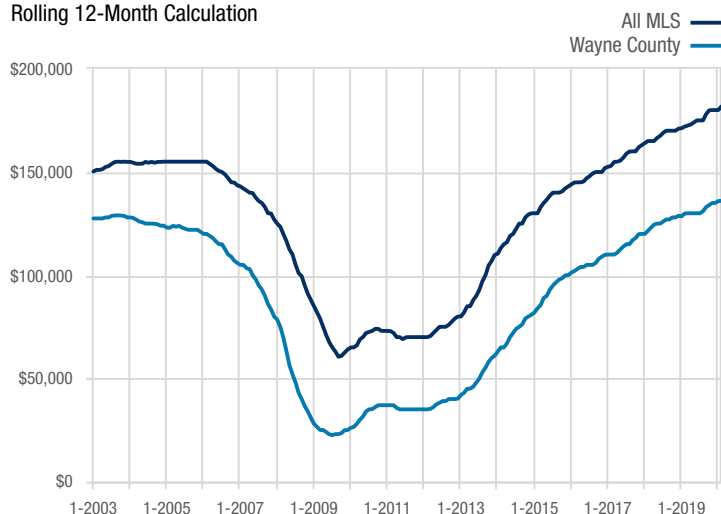
Residential	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	1,814	1,875	+ 3.4%	3,733	3,835	+ 2.7%
Pending Sales	1,244	1,651	+ 32.7%	2,531	3,017	+ 19.2%
Closed Sales	1,111	991	- 10.8%	2,230	2,088	- 6.4%
Days on Market Until Sale	47	47	0.0%	46	47	+ 2.2%
Median Sales Price*	\$125,000	\$130,000	+ 4.0%	\$121,750	\$129,900	+ 6.7%
Average Sales Price*	\$156,889	\$162,676	+ 3.7%	\$150,771	\$160,296	+ 6.3%
Percent of List Price Received*	95.7%	95.1%	- 0.6%	95.7%	95.4%	- 0.3%
Inventory of Homes for Sale	4,395	3,818	- 13.1%	—	—	—
Months Supply of Inventory	2.9	2.4	- 17.2%	—	—	—

Condo	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	218	240	+ 10.1%	435	488	+ 12.2%
Pending Sales	154	202	+ 31.2%	303	380	+ 25.4%
Closed Sales	127	139	+ 9.4%	251	263	+ 4.8%
Days on Market Until Sale	39	54	+ 38.5%	37	48	+ 29.7%
Median Sales Price*	\$140,000	\$159,500	+ 13.9%	\$145,500	\$145,000	- 0.3%
Average Sales Price*	\$184,572	\$200,290	+ 8.5%	\$179,477	\$180,078	+ 0.3%
Percent of List Price Received*	97.4%	96.4%	- 1.0%	97.0%	96.6%	- 0.4%
Inventory of Homes for Sale	493	539	+ 9.3%	—	—	—
Months Supply of Inventory	2.6	2.8	+ 7.7%	—	—	—

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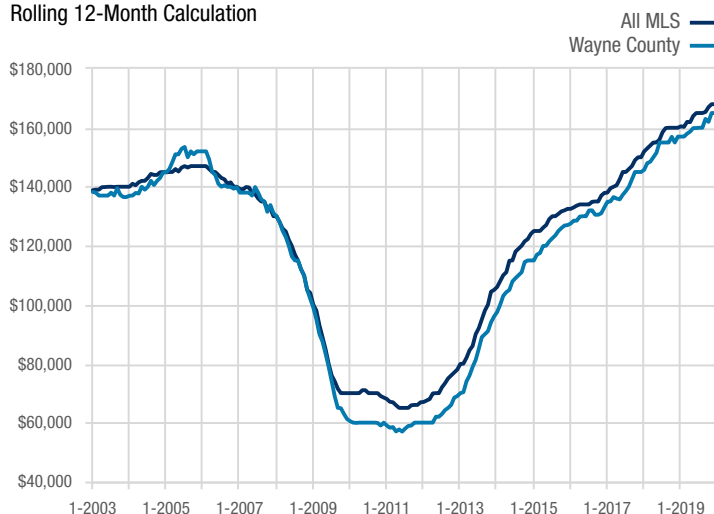
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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